# BOUSTEAD SINGAPORE LIMITED AND ITS SUBSIDIARIES



ENERGY-RELATED ENGINEERING . REAL ESTATE SOLUTIONS . GEO-SPATIAL TECHNOLOGY

SGXNET ANNOUNCEMENT
UNAUDITED RESULTS FOR 2Q FY2018
ENDED 30 SEPTEMBER 2017



#### **Corporate Profile**

Established in 1828, Boustead Singapore Limited (SGX:F9D) is a progressive global Infrastructure-Related Engineering Services and Geo-Spatial Technology Group listed on the SGX. Focusing on the engineering and development of key infrastructure to support economic growth in global markets, our strong suite of engineering services comprises Energy-Related Engineering and Real Estate Solutions.

Under our Geo-Spatial Technology arm, we provide professional services and exclusively distribute Esri geo-spatial technology – the world's leading geographic information system – to major markets across Australia and parts of South East Asia. Our intelligent mapping platform and digital infrastructure are essential to create smart nations, smart cities and smart communities by solving the world's largest problems through effective and sustainable planning, deployment and management of key infrastructure and resources.

With a vast global network stretching across Asia, Australia, Europe, Africa and the Americas, Boustead is ready to serve the world. To date, we have undertaken infrastructure-related projects in 85 countries and territories globally.

In 2008 and 2009, we were recognised in the prestigious Forbes Asia 200 Best Under A Billion as one of the Asia Pacific's 200 best public-listed corporations under US\$1 billion in revenue. In 2015, we were also the winner of the Singapore Golden Jubilee Business Award, in recognition of the best 50 Singapore corporations who have achieved and contributed to Singapore's progress and success over the past 50 years since independence. In 2017, we were ranked by FinanceAsia as Singapore's Best Small-Cap in the annual Asia's Best Companies Poll. We are also listed on the MSCI World Small Cap Index for Singapore and the FTSE ST Small Cap Index.

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## **BOUSTEAD SINGAPORE LIMITED**

(Company Registration No. 197501036K)

Unaudited Financial Statements and Related Announcement for the Second Quarter Ended 30 September 2017

## PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL-YEAR ANNOUNCEMENTS

1.(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

		Secon	GROUP	nded	Ha	GROUP If-year ende	d
	Note	30.9.17 \$'000	30.9.16 \$'000	Inc/(Dcr) %	30.9.17 \$'000	30.9.16 \$'000	Inc/(Dcr) %
Revenue		104,885	113,454	-8%	195,220	227,160	-14%
Cost of sales		(64,123)	(77,313)	-17%	(121,507)	(155,057)	-22%
Gross profit		40,762	36,141	13%	73,713	72,103	2%
Other income	1	1,478	1,565	-6%	2,460	2,889	-15%
Other (losses)/gains - net	2	(1,528)	954	NM	(3,170)	1,837	NM
Expenses							
- Selling and distribution		(7,852)	(7,540)	4%	(15,295)	(15,392)	-1%
- Administrative		(15,943)	(14,864)	7%	(30,873)	(30,195)	2%
- Finance		(489)	(664)	-26%	(972)	(1,335)	-27%
Share of (loss)/profit of an associated company and joint							
ventures		252	(623)	NM	(727)	(1,067)	-32%
Profit before income tax	3	16,680	14,969	11%	25,136	28,840	-13%
Income tax expense	4	(4,292)	(3,076)	40%	(6,719)	(6,461)	4%
Total profit		12,388	11,893	4%	18,417	22,379	-18%
Profit attributable to:							
Equity holders of the Company		7,102	7,629	-7%	10,047	14,618	-31%
Non-controlling interests		5,286	4,264	24%	8,370	7,761	8%
		12,388	11,893	4%	18,417	22,379	-18%

NM – not meaningful

1.(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year. (cont'd)

	Secor	GROUP	ended	На	GROUP alf-year end	ed
	30.9.17 \$'000	30.9.16 \$'000	Inc/(Dcr) %	30.9.17 \$'000	30.9.16 \$'000	Inc/(Dcr) %
Total profit	12,388	11,893	4%	18,417	22,379	-18%
Other comprehensive income/(loss):						
Items that may be reclassified subsequently to profit or loss:						
Available-for-sale financial assets						
- Fair value (losses)/gains	(905)	154	NM	(198)	131	NM
- Reclassification to profit or loss on disposal	(151)	(23)	557%	(150)	81	NM
Currency translation differences arising from consolidation	1,133	(139)	NM	1,777	(3,769)	NM
Item that will not be reclassified subsequently to profit or loss:						
Remeasurement of retirement benefit obligation, net of tax	-	(102)	-100%	14	(208)	NM
Other comprehensive						
income/(loss), net of tax	77	(110)	NM	1,443	(3,765)	NM
Total comprehensive income	12,465	11,783	6%	19,860	18,614	7%
Total comprehensive income attributable to:						
Equity holders of the Company	7,127	7,474	-5%	11,361	11,082	3%
Non-controlling interests	5,338	4,309	24%	8,499	7,532	13%
	12,465	11,783	6%	19,860	18,614	7%

NM - not meaningful

1.(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year. (cont'd)

	Secor 30.9.17	GROUP nd quarter 6 30.9.16		Ha 30.9.17	GROUP Ilf-year end 30.9.16	
	\$'000	\$'000	Inc/(Dcr) %	\$'000	\$'000	Inc/(Dcr) %
Note 1: Other income	·					
Interest income	1,194	1,249	-4%	1,863	2,257	-17%
Sublease income	284	316	-10%	597	632	-6%
	1,478	1,565	-6%	2,460	2,889	-15%
Note 2: Other (losses)/gains – net						
Fair value gains on derivative financial instruments and financial assets held for trading	95	102	-7%	171	622	-73%
Gains/(Losses) on disposal of available-for-sale financial assets	151	23	557%	150	(81)	NM
Currency exchange (losses)/gains – net	(1,774)	829	NM	(3,491)	1,296	NM
	(1,528)	954	NM	(3,170)	1,837	NM
Note 3: The profit before income tax is arrived at after charging the following:						
Depreciation expense	(2,460)	(2,615)	-6%	(4,994)	(5,234)	-5%
Employee share-based compensation expense	(108)	-	NM	(317)	-	NM
Amortisation of intangible assets	(56)	(53)	6%	(111)	(107)	4%

### Note 4: Income tax expense

The provision for income tax is made after taking into account non-deductible expenses and temporary differences, and based on the statutory tax rates of the respective countries. For the current period, the Group's income tax expense varied from the amount of income tax expense determined by applying the Singapore income tax rate of 17%, mainly due to certain expenses which are not deductible for tax purposes and overseas subsidiaries' profits which are subject to higher tax rates.

NM - not meaningful

1.(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

## **Statements of Financial Position**

		GRO	)  P	COME	ΣΔΝΥ
		30.9.17	31.3.17	30.9.17	31.3.17
	Note	\$'000	\$'000	\$'000	\$'000
ASSETS .					
Current assets		007.050	070 400	00.040	00.504
Cash and cash equivalents		287,050	276,499	68,040	68,584
Trade receivables Other receivables and prepayments		100,580 42,819	100,797 64,565	289	6 102
Financial assets held for trading		992	994	992	6,183 994
Loans to subsidiaries		992	334	16,536	15,237
Inventories		5,813	4,370	10,550	13,237
Properties held for sale		30,672	30,612	_	_
Contracts work-in-progress		33,785	28,198	_	_
Available-for-sale financial assets		18,672	250	18,672	250
		520,383	506,285	104,529	91,248
Non-current assets		,	,	,	,
Trade receivables		1,247	-	-	-
Other receivables and prepayments		5,315	6,577	-	-
Available-for-sale financial assets		51,605	65,903	31,086	45,384
Property, plant and equipment		12,703	11,699	-	-
Investment properties		131,617	134,796	-	-
Intangible assets		880	992	74	74
Investments in associated companies		491	-	-	-
Investments in joint ventures		34,183	32,354	<u>-</u>	
Investments in subsidiaries		-	-	75,932	76,965
Deferred income tax assets		2,928	2,968	- 407.000	-
Total access		240,969	255,289	107,092	122,423
Total assets		761,352	761,574	211,621	213,671
LIABILITIES					
Current liabilities					
Trade and other payables		190,197	181,252	1,137	1,098
Income tax payable		12,677	12,946	-	-
Loans from subsidiaries		-	-	48,192	46,097
Contracts work-in-progress		7,005	20,688	, -	-
Borrowings	1(b)(ii)	18,095	18,295	-	-
Derivative financial instruments		481	653	481	653
		228,455	233,834	49,810	47,848
Non-current liabilities					
Trade and other payables	4 (1 ) (")	5,730	6,883	-	-
Borrowings	1(b)(ii)	68,200	70,059	-	-
Pension liability Deferred income tax liabilities		2,790	2,936	-	-
Deferred income tax habilities		3,540 80,260	3,204 83,082	-	-
Total liabilities		308,715	316,916	49,810	47,848
		,			
NET ASSETS		452,637	444,658	161,811	165,823
EQUITY					
Capital and reserves attributable to equity					
holders of the Company					
Share capital		104,555	104,555	104,555	104,555
Treasury shares		(13,100)	(13,048)	(13,100)	(13,048)
Other reserves		(26,279)	(27,770)	3,065	3,539
Retained profits		260,442	258,215	67,291	70,777
	[	325,618	321,952	161,811	165,823
Non-controlling interests		127,019	122,706	-	-
Total equity	1(d)(i)	452,637	444,658	161,811	165,823

## 1.(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable within one year or less, or on demand

30.9	at 9.17 900	31.3	As at 31.3.17 \$'000			
Secured	Unsecured	Secured	Unsecured			
18,095	-	18,295	-			

Amount repayable after one year

30.9	at 9.17 900	As 31.3 \$'0	3.17
Secured	Unsecured	Secured	Unsecured
68,200	-	70,059	•

Total borrowings of \$86,295,000 (31.3.17: \$88,354,000) are secured over properties held for sale and investment properties of the Group.

## 1.(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

## **Consolidated Statement of Cash Flows**

	30.9.17	arter ended 30.9.16	GRO Half-yea 30.9.17	r ended 30.9.16
	\$'000	\$'000	\$'000	\$'000
Cash flows from operating activities				
Profit before income tax	16,680	14,969	25,136	28,840
Adjustments for:				
- Share of loss/(profit) of an associated company and				
joint ventures	(252)	623	727	1,067
- Depreciation expense	2,460	2,615	4,994	5,234
- Amortisation of intangible assets	56	53	111	107
- Gain on disposal of property, plant and equipment	(10)	-	(10)	-
- Employee share-based compensation expense	108	-	317	-
<ul> <li>(Gains)/Losses on disposal of available-for-sale financial assets</li> </ul>	(151)	(23)	(150)	81
<ul> <li>Fair value gains on derivative financial instruments and financial assets held for trading</li> </ul>	(95)	(102)	(171)	(622)
- Finance expenses	489	664	972	1,335
- Interest income	(1,194)	(1,249)	(1,863)	(2,257)
- Unrealised currency exchange gains/(losses)	125	(2,007)	278	(3,652)
emeaned carreney exchange game/(188888)	18,216	15,543	30,341	30,133
Change in working capital:				
- Trade receivables, other receivables and				
prepayments	(20,299)	34,247	(2,202)	21,953
- Inventories and contracts work-in-progress	(3,691)	11,460	(20,734)	4,344
- Trade and other payables	13,023	(8,249)	8,203	10,382
- Properties held for sale	(1)	-	(45)	-
Cash provided by operations	7,248	53,001	15,563	66,812
Interest received	1,194	1,249	1,863	2,257
Interest paid	(489)	(664)	(972)	(1,335)
Income tax paid	(4,788)	(4,970)	(6,579)	(7,401)
Net cash provided by operating activities	3,165	48,616	9,875	60,333

## 1.(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

## Consolidated Statement of Cash Flows (cont'd)

	GRO Second qua 30.9.17	arter ended 30.9.16	GROUP Half-year ended 30.9.17 30.9.16			
	\$'000	\$'000	\$'000	\$'000		
Cash flows from investing activities						
Proceeds from disposal of property, plant and equipment	58	5	67	5		
Proceeds from disposal of available-for-sale financial assets	3,710	1,526	29,855	8,316		
Purchase of property, plant and equipment	(2,364)	(324)	(2,775)	(957)		
Purchase of available-for-sale financial assets	-	(10,347)	(4,373)	(15,740)		
Proceeds from repayment of loan by a joint venture	-	2,726	-	5,453		
Loans to joint ventures	(2,770)	(3,018)	(4,198)	(3,018)		
Loan to an associated company	(2,261)	-	(4,508)	-		
Loan to a related party	-	(1,460)	-	(1,460)		
Net cash provided by/(used in) investing activities	(3,627)	(10,892)	14,068	(7,401)		
Cash flows from financing activities						
Repurchase of shares	(178)	(739)	(178)	(739)		
Repurchase of shares by a subsidiary	(68)	-	(290)	-		
Repayment of borrowings	(485)	(1,274)	(2,059)	(2,548)		
Dividends paid to non-controlling interests	(3,896)	(1,449)	(3,896)	(1,449)		
Dividends paid to equity holders of the company	(7,834)	(10,568)	(7,834)	(10,568)		
Dividends received from a joint venture	-	-	115	-		
Net cash used in financing activities	(12,461)	(14,030)	(14,142)	(15,304)		
Net increase/(decrease) in cash and cash equivalents	(12,923)	23,694	9,801	37,628		
Cash and cash equivalents						
Beginning of financial period	299,015	271,518	276,499	259,069		
Effects of currency translation on cash and cash equivalents	958	1,450	750	(35)		
	350	.,.50	. 30	(30)		
End of financial period	287,050	296,662	287,050	296,662		

1.(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

			(	(	Other reserves-		)				
	Share capital \$'000	Treasury shares \$'000	Fair value reserve \$'000	Capital reserve \$'000	Share-based compensation reserve \$'000	Foreign currency translation reserve \$'000	Subtotal \$'000	Retained profits \$'000	Equity attributable to equity holders of the Company \$'000	Non- controlling	Total equity \$'000
GROUP											
Balance at 1 April 2017	104,555	(13,048)	1,278	(8,781)	692	(20,959)	(27,770)	258,215	321,952	122,706	444,658
Profit for the period	-	-	-	-	-	-	-	2,945	2,945	3,084	6,029
Other comprehensive income for the period	-	-	708	-	<u>-</u>	567	1,275	14	1,289	77	1,366
Total other comprehensive income for the period	-	-	708	-	-	567	1,275	2,959	4,234	3,161	7,395
Employee share-based compensation - Treasury shares re-issued - Value of employee services	- -	126	-	206	(332) 209	-	(126) 209	-	- 209	- -	- 209
Repurchase of shares by a subsidiary	-	-	-	_	-	-	-	-	-	(222)	(222)
Balance at 30 June 2017	104,555	(12,922)	1,986	(8,575)	569	(20,392)	(26,412)	261,174	326,395	125,645	452,040
Profit for the period	-	-	-	-	-	-	-	7,102	7,102	5,286	12,388
Other comprehensive (loss)/income for the period	-	-	(1,056)	-	-	1,081	25	-	25	52	77
Total other comprehensive (loss)/income for the period	-	-	(1,056)	-	-	1,081	25	7,102	7,127	5,338	12,465
Employee share-based compensation - Value of employee services	-	-	-	-	108		108	-	108	-	108
Dividends - In cash	_	-	-	-	-	_	-	(7,834)	(7,834)	(3,896)	(11,730)
Repurchase of shares	-	(178)	-	-	-	-	-	-	(178)	· ,	(178)
Repurchase of shares by a subsidiary		-								(68)	(68)
Balance at 30 September 2017	104,555	(13,100)	930	(8,575)	677	(19,311)	(26,279)	260,442	325,618	127,019	452,637

## 1.(d)(i) Statement of Changes in Equity (cont'd)

			(		Other reserves-		)				
	Share capital \$'000	Treasury shares \$'000	Fair value reserve \$'000	Capital reserve \$'000	Share-based compensation reserve \$'000	Foreign currency translation reserve \$'000	Subtotal \$'000	Retained profits \$'000	Equity attributable to equity holders of the Company \$'000		Total equity \$'000
GROUP											
Balance at 1 April 2016	104,555	(12,600)	303	(9,004)	514	(16,865)	(25,052)	237,939	304,842	104,895	409,737
Profit for the period	-	-	-	-	-	-	-	6,989	6,989	3,497	10,486
Other comprehensive income/(loss) for the period	-	-	81	-	-	(3,356)	(3,275)	(106)	(3,381)	(274)	(3,655)
Total other comprehensive income/(loss) for the period	-	-	81	-	-	(3,356)	(3,275)	6,883	3,608	3,223	6,831
Employee share-based compensation - Treasury shares re-issued	-	291	-	223	(514)	-	(291)	-	-	-	-
Balance at 30 June 2016	104,555	(12,309)	384	(8,781)	-	(20,221)	(28,618)	244,822	308,450	108,118	416,568
Profit for the period	-	-	-	-	-	-	-	7,629	7,629	4,264	11,893
Other comprehensive income/(loss) for the period	-	-	131	-	-	(184)	(53)	(102)	(155)	45	(110)
Total other comprehensive income/(loss) for the period	-	-	131	-	-	(184)	(53)	7,527	7,474	4,309	11,783
Dividends - In cash	-	-	-	-	_	-	-	(10,568)	(10,568)	(1,449)	(12,017)
Repurchase of shares	-	(739)	-	-	-	-	-	-	(739)	-	(739)
Balance at 30 September 2016	104,555	(13,048)	515	(8,781)	<u>-</u>	(20,405)	(28,671)	241,781	304,617	110,978	415,595

## 1.(d)(i) Statement of Changes in Equity (cont'd)

		_	•		eserves Share-based	)		
	Share capital \$'000	Treasury shares \$'000	Fair value reserve \$'000	Capital reserve \$'000	compensation reserve \$'000	Subtotal \$'000	Retained profits \$'000	Total equity \$'000
COMPANY								
Balance at 1 April 2017	104,555	(13,048)	1,278	1,929	332	3,539	70,777	165,823
Profit for the period	-	-	-	-	-	-	83	83
Other comprehensive income for the period	-	-	708	-	<u>-</u>	708	-	708
Total other comprehensive income for the period	-	-	708	-	-	708	83	791
Employee share-based compensation - Treasury shares re-issued	-	126	-	206	(332)	(126)	-	-
Balance at 30 June 2017	104,555	(12,922)	1,986	2,135	-	4,121	70,860	166,614
Profit for the period	-	-	-	-	-	-	4,265	4,265
Other comprehensive loss for the period	-	-	(1,056)	-	-	(1,056)	-	(1,056)
Total other comprehensive (loss)/income for the period	-	-	(1,056)	_	-	(1,056)	4,265	3,209
Dividends - In cash	-	-	-	-	-	-	(7,834)	(7,834)
Repurchase of shares	-	(178)	-	-	-	-	-	(178)
Balance at 30 September 2017	104,555	(13,100)	930	2,135	-	3,065	67,291	161,811

## 1.(d)(i) Statement of Changes in Equity (cont'd)

	Share capital \$'000	Treasury shares \$'000	(Fair value reserve \$'000	Other r Capital reserve \$'000	eservesShare-based compensation reserve \$'000	) Subtotal \$'000	Retained profits \$'000	Total equity \$'000
COMPANY	7 000	<del> </del>	<del> </del>	7 000	<del> </del>		7 000	7 000
Balance at 1 April 2016	104,555	(12,600)	303	1,706	514	2,523	75,176	169,654
Loss for the period	-	-	-	-	-	-	(150)	(150)
Other comprehensive income for the period	-	-	81	-	-	81	-	81
Total other comprehensive income/(loss) for the period	-	-	81	-	-	81	(150)	(69)
Employee share-based compensation - Treasury shares re-issued	-	291	-	223	(514)	(291)	-	-
Balance at 30 June 2016	104,555	(12,309)	384	1,929	-	2,313	75,026	169,585
Profit for the period	-	-	-	-	-	-	10,651	10,651
Other comprehensive income for the period	-	-	131	-	-	131	-	131
Total other comprehensive income for the period	-	-	131	-	-	131	10,651	10,782
Dividends - In cash	-	-	-	-	-	-	(10,568)	(10,568)
Repurchase of shares	-	(739)	-	-	-	-	-	(739)
Balance at 30 September 2016	104,555	(13,048)	515	1,929	-	2,444	75,109	169,060

1.(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the period, the issued and paid-up capital of the Company (excluding treasury shares) decreased from 522,298,439 ordinary shares to 522,100,339 ordinary shares. This resulted from the repurchase of a total of 198,100 ordinary shares pursuant to the Share Buy-Back Mandate approved at the Extraordinary General Meeting of the Company held on 27 July 2017. As at 30 September 2017, there were a total of 18,330,714 (30.9.16: 18,309,796) treasury shares.

1.(d)(iii)To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	As at 30.9.17	As at 31.3.17
Total number of issued shares		
(excluding treasury shares)	522,100,339	522,121,257

1.(d)(iv)A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

On 3 April 2017, 177,182 treasury shares were utilised for the issue of 177,182 ordinary shares under the Boustead Restricted Share Plan 2011.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

On 1 April 2017, the Group adopted the amended FRS that are mandatory for application for the financial year ending 31 March 2018. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS. The adoption of these amended FRS did not result in substantial changes to the accounting policies of the Group and the Company, and is not expected to have a material effect on the amounts reported for the current or prior financial years.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

None.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

			OUP arter ended	GROUP Half-year ended		
		30.9.17	30.9.16	30.9.17	30.9.16	
Earnings per ordinary share for the period after deducting any provision for preference dividends:-						
(i)	Based on weighted average number of ordinary shares in issue (¢)	1.4	1.5	1.9	2.8	
(ii)	On a fully diluted basis (¢)	1.4	1.5	1.9	2.8	
	Weighted average number of ordinary shares in issue:					
	Basic (*)	522,166,372	522,121,257	522,232,406	522,513,669	
	Fully diluted basis (**)	522,166,372	522,298,439	522,232,406	522,690,851	

<sup>\*</sup> The basic earnings per share is computed based on the weighted average number of ordinary shares in issue.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the current financial period reported on and immediately preceding financial year.

	GRO	OUP	COMPANY	
	30.9.17	31.3.17	30.9.17	31.3.17
Net asset value per ordinary share based on issued shares (excluding treasury shares) as at the end of the period reported on (¢)	62.4	61.7	31.0	31.8
Number of issued shares (excluding treasury shares) as at the end of the period reported on	522,100,339	522,121,257	522,100,339	522,121,257

<sup>\*\*</sup> The fully diluted earnings per share is computed based on the weighted average number of ordinary shares in issue adjusted for the effects of all potential dilutive ordinary shares.

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### Overview

The Group's revenue is largely derived from project-oriented businesses and as such, quarterly results would not accurately reflect the full-year's performance. Full-year to full-year comparisons are more appropriate for analytical purposes.

For 2Q FY2018, the Group registered revenue of \$104.9 million, total profit of \$12.4 million and profit attributable to equity holders of the Company ("net profit") of \$7.1 million. Revenue was 8% lower, while total profit was 4% higher and net profit was 7% lower year-on-year respectively.

For 1H FY2018, the Group registered revenue of \$195.2 million, total profit of \$18.4 million and net profit of \$10.0 million. Revenue, total profit and net profit were 14%, 18% and 31% lower year-on-year respectively.

The swing from other gains in 2Q/1H FY2017 to other losses in 2Q/1H FY2018 was mainly due to currency exchange effects, which significantly lowered total profit and net profit. After adjusting for other gains/losses net of non-controlling interests, net profit for 2Q FY2018 and 1H FY2018 would be 29% and 3% higher year-on-year respectively.

Greater contributions by the Group's separately listed Real Estate Solutions Division (i.e. Boustead Projects Limited) to total profit in both 2Q FY2018 and 1H FY2018, resulted in the greater dilutive effect of non-controlling interests on net profit.

#### 2Q FY2018 Division Revenue

	Reve	nue	Favourable/ (Unfavourable)	Reve	nue	Favourable/ (Unfavourable)
Division	2Q FY2018	2Q FY2017	Change	1H FY2018	1H FY2017	Change
	\$'m	\$'m	%	\$'m	\$'m	%
Energy- Related Engineering	22.7	25.4	-11	41.3	51.6	-20
Real Estate Solutions	50.1	62.2	-19	95.8	123.1	-22
Geo-Spatial Technology	31.7	25.7	+23	57.5	52.3	+10
	104.6	113.4	-8	194.6	227.0	-14
HQ Activities	0.3	0.0	NM	0.7	0.1	+600
Group Total	104.9	113.5	-8	195.2	227.2	-14

NM - not meaningful

Note: Any differences in summation are due to rounding differences.

Each division's revenue performance for 2Q FY2018 is summarised as follows.

The prolonged global oil & gas recession continued to weigh on revenue at the Energy-Related Engineering Division, which was 11% lower year-on-year at \$22.7 million. Final investment decisions on major oil & gas capital expenditures continued to be deferred.

Faced with a challenging industrial real estate sector in Singapore, the Real Estate Solutions Division (under Boustead Projects) registered revenue that was 19% lower year-on-year at \$50.1 million, with lower revenue contributions from both the design-and-build and leasing businesses.

Stronger demand for products and services at the Geo-Spatial Technology Division lifted revenue 23% higher year-on-year to \$31.7 million.

#### 2Q FY2018 Group Profitability

The Group's gross profit for 2Q FY2018 improved 13% year-on-year to \$40.8 million, with the overall gross margin raised to 39% compared to 32% in 2Q FY2017, largely due to the better gross margin achieved by Boustead Projects. Nonetheless, gross margin pressure remains present.

Other losses for 2Q FY2018 were \$1.6 million, mainly due to currency exchange losses of \$1.8 million. This contrasted with other gains for 2Q FY2017 of \$1.0 million, mainly due to currency exchange gains.

Total overhead expenses for 2Q FY2018 edged up 6% year-on-year to \$23.8 million (selling and distribution expenses of \$7.9 million, and administrative expenses of \$15.9 million) as the Group strengthened teams at Boustead Projects and the Geo-Spatial Technology Division.

Finance expenses for 2Q FY2018 fell 26% year-on-year to \$0.5 million following the scheduled repayment of borrowings by Boustead Projects in relation to the industrial leasehold portfolio.

Share of profit of an associated company and joint ventures for 2Q FY2018 was \$0.3 million, as Boustead Projects recognised its share from an associated company's completion of iBP @ Nusajaya Phase 1, partially offset by the elimination of construction and project management profits attributable to projects which Boustead Projects has entered into with the associated company and joint ventures.

Profit before income tax ("PBT") for 2Q FY2018 rose 11% year-on-year to \$16.7 million, mainly driven by higher gross profit and share of profit of an associated company and joint ventures, partially offset by other losses and higher overhead expenses. A breakdown of PBT by divisions is as follows.

	PB'	Т	Favourable/ (Unfavourable)	РВ	т	Favourable/ (Unfavourable)
Division	2Q FY2018	2Q FY2017	Change	1H FY2018	1H FY2017	Change
_	\$'m	\$'m	%	\$'m	\$'m	%
Energy- Related Engineering	*(1.0)	**1.5	NM	*(3.5)	**3.2	NM
Real Estate Solutions	11.8	9.1	+30	18.9	16.5	+15
Geo-Spatial Technology	6.5	4.8	+35	11.1	10.6	+5
_	17.3	15.4	+12	26.5	30.3	-13
HQ Activities	(0.6)	(0.4)	-50	(1.4)	(1.5)	+7
Group Total	16.7	15.0	+11	25.1	28.8	-13

NM - not meaningful

Note: Any differences in summation are due to rounding differences.

<sup>\*</sup> Includes currency exchange losses totalling \$1.3m and \$2.6m in 2Q FY2018 and 1H FY2018 respectively.

<sup>\*\*</sup> Includes currency exchange gains totalling \$1.1m and \$1.9m in 2Q FY2017 and 1H FY2017 respectively.

Total profit for 2Q FY2018 grew 4% year-on-year to \$12.4 million. The Group's effective tax rate was 26% compared to 21% in 2Q FY2017.

Net profit for 2Q FY2018 decreased 7% year-on-year to \$7.1 million, mainly due to greater contributions by Boustead Projects to total profit, resulting in the dilutive effect of the greater non-controlling interests on net profit.

#### Dividend

As the Group delivered steady core profitability and maintained a healthy cash position, the Board of Directors has declared an interim cash dividend per share of 1 cent, double that declared and paid for 1H FY2017.

#### 2Q FY2018 Statement of Cash Flows

During 2Q FY2018, cash and cash equivalents (after taking into account the effects of currency translation) decreased \$12.0 million to \$287.1 million, largely as a result of net cash outflows for investing and financing activities.

Net cash inflow for operating activities amounted to \$3.2 million, after accounting for a negative change in working capital of \$11.0 million.

Net cash outflow for investing activities amounted to \$3.6 million, mainly due to \$5.0 million in additional loans extended to an associated company and joint ventures, and \$2.4 million in purchase of property, plant and equipment, partially offset by \$3.7 million in proceeds from the disposal of available-for-sale financial assets.

Net cash outflow for financing activities amounted to \$12.5 million, mainly for dividend payments to shareholders as well as non-controlling interests.

#### Statement of Financial Position

At the end of 1H FY2018, the Group's financial position remained healthy.

Under assets, cash and cash equivalents modestly increased to \$287.1 million from \$276.5 million at the end of FY2017. Total other receivables and prepayments fell, mainly due to the receipt of proceeds from the disposal of an available-for-sale financial asset. Net contracts work-in-progress rose significantly to \$26.8 million due to uninvoiced work completed for clients. Total available-for-sale financial assets increased to \$70.3 million, largely due to investment allocations made as part of the Group's Cash Management Programme.

Under liabilities, total borrowings decreased to \$86.3 million following the scheduled repayment of borrowings by Boustead Projects in relation to the industrial leasehold portfolio.

The Group's net asset value per share strengthened to 62.4 cents at the end of 1H FY2018 from 61.7 cents at the end of FY2017, while the net cash position (i.e. net of all bank borrowings) was \$200.8 million at the end of 1H FY2018, translating to a net cash per share position of 38.4 cents. In addition, the Group held \$71.3 million in available-for-sale financial assets and financial assets held for trading at the end of 1H FY2018, of which almost three quarters of the amount is highly liquid.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

None.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group's current order book backlog stands at about \$276 million (unrecognised project revenue remaining at the end of 2Q FY2018 plus the total value of new orders secured since then), of which \$101 million is under the Energy-Related Engineering Division (compared to \$72 million in the last quarter) and \$175 million is under the Real Estate Solutions Division.

The current macro economic environment continues to be highly challenging and competitive, with a great amount of uncertainty contributed by global political events. In light of this, the Group will continue to apply prudent cost management measures and invest in business development initiatives.

Given the Group's healthy net cash position of \$200.8 million and available-for-sale financial assets and financial assets held for trading of \$71.3 million, and wide range of financing options, the Group continues to uphold an excellent position to capitalise on any good acquisition and investment opportunities that may arise.

The Group believes it will continue to be profitable in FY2018.

#### 11. Dividend

#### (a) Current financial period reported on

Any dividend declared for the current financial period reported on?

Yes.

Name of Dividend	Interim
Dividend Type	Cash
Dividend Amount (per ordinary share)	1.0 cent
Tax Rate	Tax exempt (1-tier)

#### (b) Corresponding period of the immediately preceding financial year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes.

Name of Dividend	Interim
Dividend Type	Cash
Dividend Amount (per ordinary share)	0.5 cent
Tax Rate	Tax exempt (1-tier)

#### (c) Date payable

8 December 2017.

#### (d) Books closure date

Notice is hereby given that the Transfer Books and Register of Members of the Company will be closed from 5.00pm on 24 November 2017 for the purpose of determining shareholders' entitlements to the interim dividend to be paid on 8 December 2017.

Duly completed transfers received by the Company's Registrar, Boardroom Corporate & Advisory Services Pte Ltd at 50 Raffles Place, #32-01 Singapore Land Tower, Singapore 048623 up to 5.00pm on 24 November 2017 will be registered before entitlements to the dividend are determined.

#### 12. If no dividend has been declared/(recommended), a statement to that effect.

Not applicable.

# 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company has not obtained a general mandate from shareholders for interested person transactions.

## 14. Negative confirmation by the Board pursuant to Rule 705(5)

We, Wong Fong Fui and Loh Kai Keong, being two of the directors of Boustead Singapore Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of our knowledge, nothing has come to the attention of the board of directors of the Company which may render the 2Q FY2018 financial results to be false or misleading.

#### 15. Confirmation of undertakings from Directors and Executive Officers

The Company has procured undertakings from all its directors and executive officers under Rule 720(1) of the Listing Manual.

#### BY ORDER OF THE BOARD

Alvin Kok Company Secretary 14 November 2017