



**Boustead Singapore Limited**  
(Co. Reg. No. 197501036K)

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## **BOUSTEAD FINANCIAL RESULTS ANNOUNCEMENT FOR FULL-YEAR FY2007 ENDED 31 MARCH 2007**

**Achieved record revenue and net profit;  
fifth consecutive year of revenue and net profit growth**

	<b>FY2007</b>	<b>FY2006</b>	<b>Change</b>
<b>Revenue</b>	<b>S\$343.9m</b>	S\$289.3m	18.9%
<b>Gross Profit</b>	<b>S\$117.2m</b>	S\$109.1m	7.5%
<b>Profit before tax</b>	<b>S\$54.0m</b>	S\$54.5m	-1.0%
<b>Net Profit</b>	<b>S\$35.2m</b>	S\$24.9m	41.6%
<b>- Earnings per share</b>	<b>13.9cts</b>	9.9cts	40.4%
<b>- Net asset value per share</b>	<b>53.0cts</b>	42.0cts	26.2%

### **FY2007 Highlights:**

- » The Group achieved record revenue and net profit with growth of 18.9% and 41.6% respectively.
- » Energy-related engineering revenue grew 54.0% to S\$130.6 million, a new division record.
- » Industrial real estate solutions revenue rose 9.7% to S\$124.8 million, a new division record.
- » The Group order book remains healthy at S\$350 million and is expected to grow further.
- » The balance sheet remains strong with a cash position of S\$119.4 million.
- » The Directors have proposed a final gross cash dividend of 4.5 cents per share. Including the 2.0 cents interim gross cash dividend paid, the total gross cash dividend of 6.5 cents per share declared and paid for FY2007 represents a significant increase over the total gross dividend paid for FY2006.

**Singapore, 23 May 2007** – Mainboard-listed Boustead Singapore Limited (“Boustead” or the “Group”), a progressive global engineering services and geo-spatial technology group today announced its unaudited financial results for the financial year ended 31 March 2007.

In FY2007, the Group achieved another record-breaking year with S\$343.9 million in revenue and S\$35.2 million in net profit attributable to shareholders, an increase of 18.9% and 41.6% respectively. The latest record achievements mark the Group’s fifth consecutive year of revenue and net profit growth.

Based on the financial performance achieved in FY2007, the Directors have proposed a final gross cash dividend of 4.5 cents per ordinary share less tax. Including the 2.0 cents interim gross cash dividend paid, the total gross cash dividend declared and paid for FY2007 would be 6.5 cents per ordinary share less tax, a significant increase over the total gross dividend paid for the previous corresponding period. With the payment of the final gross cash dividend, the remaining Section 44 Tax Credits will be almost fully utilised, save for a nominal balance.

Enjoying the full positive impact of favourable global oil prices, the energy-related engineering division grew 54.0% to S\$130.6 million, registering its best revenue performance to date. The division secured significantly larger contracts throughout FY2007, a trend which is expected to continue in FY2008.

The water & wastewater engineering division delivered a much improved 2H FY2007 revenue contribution that was more than double its effort in 1H FY2007. Despite turning in a stronger performance in 2H FY2007, the division’s revenue decreased 13.1% year-on-year to S\$23.8 million. However, the division rebuilt a sustainable order book with important sizeable contracts including the Asian Development Bank-financed septage treatment plant in the Philippines and Phase II of the Bedok NEWater Factory in Singapore, much of which will be recognised in FY2008 and beyond. It will continue its business development efforts in the Middle East, North Africa and South East Asia, and dedicate additional resources to study R&D initiatives and new technologies to improve current processes.

The industrial real estate solutions division had another strong year, achieving 9.7% growth year-on-year. In 2H FY2007, the division completed the \$27.5 million sale of an industrial leasehold property as indicated by the management during the interim results. Core turnkey design and build activities grew 27.3% year-on-year and helped the division to post its best revenue performance to date. With the upturn in the Singapore construction industry and a major surge in the number of listed real estate investment trusts (REITs), the division is strategically positioned to take advantage of the buoyant conditions of the industry and undertake quality projects which are in great demand by REITs.

Geo-Spatial Technology continued to experience steady demand for its ESRI geographic information systems and geo-spatial solutions in Australia and South East Asia. Revenue grew by 5.7% to \$62.4 million in FY2007. More resources will be dedicated to growing value-added consulting, training and implementation services across the region in order to improve margins in the future.

The Group continued to significantly strengthen its balance sheets and cash positions. Generating strong cash flows in FY2007, the Group’s cash and cash equivalents increased by 20.0% to S\$119.4 million year-on-year, even after spending S\$25.2 million to acquire shares from Minority Interests in key subsidiaries.

Mr Wong Fong Fui, Chairman and Group Chief Executive Officer said, “We are extremely pleased to have achieved yet another set of record results in FY2007. The strong

contributions from most of our divisions helped us to post strong net profit growth of 41.6%. Our strategic direction defined since 2000 is on track as demonstrated by five consecutive years of revenue and net profit growth."

On the future prospects of the Group, Mr Wong added, "We are well positioned in several buoyant industries globally and are actively pursuing interesting opportunities in the engineering of infrastructure projects, especially in energy-rich and rapidly-developing economies. We are confident of achieving further profit growth in FY2008."

With favourable conditions and a positive business climate, the Group order book is expected to exceed the current level of S\$350 million.

### **About Boustead Singapore Limited**

Established in 1828, Boustead Singapore Limited is a progressive global Engineering Services and Geo-Spatial Technology Group listed on the Singapore Exchange. Offering an extensive range of specialised engineering services and geo-spatial solutions, we deliver professional answers customised to meet our clients' specific requirements in a vast array of industries.

Our strong suite of engineering services is geared to fulfil the stringent demands of specialised engineering fields such as:

- » Energy-Related Engineering
  - Oil & gas / petrochemicals
  - Solid waste energy recovery
- » Water & Wastewater Engineering
- » Industrial Real Estate Solutions

Under our geo-spatial technology arm, we provide consulting services and exclusively distribute ESRI geo-spatial technology – the world's leading geographic information systems and geo-spatial solutions – to major markets across Australia and South East Asia.

With a vast global network stretching across Asia, Australia, Europe, Africa and the Americas, Boustead is ready to serve the world. Boustead has undertaken projects in 72 countries globally.

Visit us at [www.boustead.sg](http://www.boustead.sg).

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