



**Boustead Singapore Limited**  
(Co. Reg. No. 197501036K)

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## BOUSTEAD FINANCIAL RESULTS ANNOUNCEMENT FOR 3Q FY2019 ENDED 31 DECEMBER 2018

	3Q FY2019	3Q FY2018	Change	9M FY2019	9M FY2018	Change
<b>Revenue</b>	<b>S\$145.6m</b>	S\$102.2m	+43%	<b>S\$370.9m</b>	S\$297.4m	+25%
<b>Gross profit</b>	<b>S\$43.0m</b>	S\$38.9m	+11%	<b>S\$127.0m</b>	S\$112.6m	+13%
<b>Profit before income tax ("PBT")</b>	<b>*S\$17.4m</b>	**S\$15.4m	+13%	<b>*S\$57.0m</b>	**S\$40.6m	+41%
<b>Total profit</b>	<b>S\$12.4m</b>	S\$12.1m	+2%	<b>S\$41.7m</b>	S\$30.6m	+36%
<b>Profit attributable to equity holders of Company ("net profit")</b>	<b>S\$8.7m</b>	S\$7.8m	+12%	<b>S\$27.8m</b>	S\$17.8m	+56%
<b>Net profit (adjusted for comparative review)***</b>	<b>S\$7.7m</b>	S\$9.1m	-15%	<b>S\$19.4m</b>	S\$22.2m	-13%
<b>- Earnings per share</b>	<b>1.8cts</b>	1.5cts	+20%	<b>5.6cts</b>	3.4cts	+65%
<b>- Net asset value per share</b>				<b>66.6cts</b>	62.8cts	+6%

Notes:

\* Includes other gains of S\$1.0m and S\$8.6m in 3Q FY2019 and 9M FY2019 respectively.

\*\* Includes other losses of S\$1.3m and S\$4.5m in 3Q FY2018 and 9M FY2018 respectively.

\*\*\* Net profit adjusted for other gains/losses net of non-controlling interests for comparative review.

**Note to Editors: The Group's revenue is largely derived from project-oriented businesses and as such, quarterly results would not accurately reflect the full-year performance. Full-year to full-year comparisons are more appropriate for analytical purposes.**

### 3Q/9M FY2019 Highlights:

- For 3Q FY2019, total revenue increased 43% year-on-year to S\$145.6 million. However, total profit and net profit increased at a slower pace of 2% and 12% year-on-year to S\$12.4 million and S\$8.7 million respectively, mainly due to gross margin pressure, higher overhead expenses, share of losses of associated companies and joint ventures (in line with the growing volume of joint development projects under construction or leasing gestation) and relatively higher income tax expense, which was only partially offset by other income and other gains.
- For 9M FY2019, total revenue increased 25% year-on-year to S\$370.9 million. Total profit and net profit increased at a quicker pace of 36% and 56% year-on-year to S\$41.7 million and S\$27.8 million respectively, mainly supported by higher gross profit, other income and sizeable other gains from the completed sale of 25 Changi North Rise in 1Q FY2019 under the Group's separately listed Boustead Projects Limited.
- For a comparative review after adjusting for other gains/losses net of non-controlling interests, net profit for 3Q FY2019 and 9M FY2019 would have been about S\$1.4 million and S\$2.8 million lower than 3Q FY2018 and 9M FY2018 or 15% and 13% lower year-on-year respectively.
- The Group's current order book backlog stands at a record quarterly-ending level of S\$765 million.

**Singapore, 13 February 2019** – Mainboard-listed Boustead Singapore Limited (“Boustead” or the “Group”), a progressive global infrastructure-related engineering services, geo-spatial technology and healthcare group today announced its unaudited financial results for the third quarter and nine months ended 31 December 2018 (“3Q FY2019” or “9M FY2019” respectively).

For 3Q FY2019, total revenue increased 43% year-on-year to S\$145.6 million. However, total profit and net profit increased at a slower pace of 2% and 12% year-on-year to S\$12.4 million and S\$8.7 million respectively, mainly due to gross margin pressure, higher overhead expenses, share of losses of associated companies and joint ventures (in line with the growing volume of joint development projects under construction or leasing gestation) and relatively higher income tax expense, which was only partially offset by other income and other gains.

For 9M FY2019, total revenue increased 25% year-on-year to S\$370.9 million. Total profit and net profit increased at a quicker pace of 36% and 56% year-on-year to S\$41.7 million and S\$27.8 million respectively, mainly supported by higher gross profit, other income and sizeable other gains from the completed sale of 25 Changi North Rise in 1Q FY2019 under the Group’s separately listed Real Estate Solutions Division (under Boustead Projects Limited).

For a comparative review after adjusting for other gains/losses net of non-controlling interests, net profit for 3Q FY2019 and 9M FY2019 would have been about S\$1.4 million and S\$2.8 million lower than 3Q FY2018 and 9M FY2018 or 15% and 13% lower year-on-year respectively.

Mr Wong Fong Fui, Chairman and Group Chief Executive Officer of Boustead said, “Our steady results in the first nine months were achieved on broad-based revenue growth and healthy operating profit across our divisions, with our Energy-Related Engineering Division and newly acquired Healthcare Division displaying positive, albeit small profits. During the past few months, our Real Estate Solutions Division also secured a record level of contract wins including several high-profile projects.”

Mr Wong added, “While we continue to see gradual improvement in the outlook of the respective industries that we operate in, the business environment remains challenging with global geo-political headwinds. Behind the scenes, we continue to diligently evaluate good acquisition and investment opportunities that may arise and are also in the process of reviewing the best avenues of working capital deployment for our Healthcare Division’s various proposed programmes for strategic growth.”

In line with the gradual but slightly volatile improvement in the outlook of the global oil & gas industries, the Energy-Related Engineering Division’s revenue for 3Q FY2019 climbed 21% year-on-year to S\$30.8 million. Client enquiries continued to be under more active review as compared to one year earlier.

Supported by a healthy order book backlog carried forward at the end of FY2018, the Real Estate Solutions Division (under Boustead Projects) saw revenue for 3Q FY2019 surge 70% year-on-year to S\$81.3 million, with higher design-and-build revenue partially offset by lower real estate revenue.

With the return of stronger currency headwinds, the Geo-Spatial Technology Division witnessed revenue growth for 3Q FY2019 of 3% year-on-year to S\$29.3 million, with firm demand in place across Australia and South East Asia.

Making its second quarter of revenue contribution, the newly acquired Healthcare Division generated revenue for 3Q FY2019 of S\$4.0 million.

The Group's overall gross profit for 3Q FY2019 increased 11% year-on-year to S\$43.0 million, although the overall gross margin was 30% compared to 38% in 3Q FY2018. Gross margin pressure continued to be felt across the Group.

Total PBT for 3Q FY2019 increased 13% year-on-year to S\$17.4 million, mainly due to gross margin pressure, higher overhead expenses and share of losses of associated companies and joint ventures (in line with the growing volume of joint development projects under construction or leasing gestation), which was partially offset by other income and other gains. All four divisions delivered operating profit even after excluding currency exchange gains.

At the end of 9M FY2019, the Group's financial position remained healthy and also included the consolidated balance sheet of the newly acquired Healthcare Division.

The Group's net asset value per share strengthened to 66.6 cents at the end of 9M FY2019 from 63.5 cents at the end of FY2018, even after dividend payments were made by both Boustead Singapore and Boustead Projects, while the net cash position (i.e. net of all bank borrowings) remained healthy at S\$115.4 million, translating to a net cash per share position of 23.4 cents. In addition, the Group held S\$64.2 million in investment securities, of which about half of the amount is highly liquid.

The Group has been awarded about S\$690 million in new contracts since the start of FY2019, with a string of high-profile contract wins by the Real Estate Solutions Division within the past three months. The current order book backlog stands at a record quarterly-ending level of S\$765 million (unrecognised project revenue remaining at the end of 3Q FY2019 plus the total value of new orders secured since then), of which S\$86 million is under the Energy-Related Engineering Division and S\$679 million is under the Real Estate Solutions Division.

Barring unforeseen circumstances and shifts in the global economic outlook, the Group believes that it can continue to deliver steady results in FY2019.

-- End of media release --

## **About Boustead Singapore Limited**

Established in 1828, Boustead Singapore Limited (SGX:F9D) is a progressive global Infrastructure-Related Engineering Services, Geo-Spatial Technology and Healthcare Group listed on the SGX Mainboard. Focusing on the niche engineering and development of key infrastructure to support economic growth in global markets, our strong suite of engineering services comprises Energy-Related Engineering and Real Estate Solutions.

Under Geo-Spatial Technology, we provide professional services and exclusively distribute Esri geo-spatial technology – the world’s leading geographic information system and location analytics platform – to major markets across Australia and parts of South East Asia. Our location analytics platform and digital infrastructure solutions are essential to create smart nations, smart cities and smart communities by solving the world’s largest problems through effective and sustainable planning, deployment and management of key infrastructure and resources.

In Healthcare, we provide niche innovative assistive technologies and transformational medical solutions that improve the daily lives of chronic disease patients in Asia, with a focus on rehabilitative care, sleep care and sports science.

With a vast global network stretching across Asia, Australia, Europe, Africa and the Americas, we are ready to serve the world. To date, we have undertaken infrastructure-related projects in 87 countries and territories globally.

In 2008 and 2009, we were recognised in the prestigious Forbes Asia 200 Best Under A Billion as one of the Asia Pacific’s 200 best public-listed corporations under US\$1 billion in revenue. In 2015, we were also the winner of the Singapore Golden Jubilee Business Award, in recognition of the best 50 Singapore corporations who have achieved and contributed to Singapore’s progress and success over the past half-century since independence. In 2017, we were ranked by FinanceAsia as Singapore’s Best Small-Cap in the annual Asia’s Best Companies Poll. We are also listed on the MSCI World Micro Cap Index, FTSE Global Small Cap Index, FTSE Developed Small Cap Index and FTSE ST Small Cap Index.

Visit us at [www.boustead.sg](http://www.boustead.sg).

## **Financial Results Archive**

To access the archive of financial results for the last five financial years, please go to: [http://www.boustead.sg/investor\\_centre/quarterly\\_results.asp](http://www.boustead.sg/investor_centre/quarterly_results.asp).

## **Contact Information**

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